

Connecting you to your Realtor!

Why should you use a Realtor?

Buying or selling your home can be an exhaustive and complicated process, but with the help of a real estate professional, it is easier than you think. A Realtor has many resources to assist you and can be invaluable when it comes to guiding you through the entire process that could be otherwise intimidating.

A key role of the Realtor is to facilitate every part of the transaction for you, whether you are a buyer or a seller. If a Realtor is representing you as a seller, the Realtor has arranged to market your property, help negotiate and identify qualified buyers on all offers, provide you with up-to-date status, and work with each of the participants involved in your transaction. If a Realtor is representing you as a buyer, then the Realtor has arranged to help you determine your buying power by helping you understand the different financing options, find a property that matches your needs, provide objective information as well as due diligence on each property, help negotiate the offer, and work with each of the participants involved in your transaction.

Whether you are a buyer or seller, your Realtor is there to guide you through the entire transaction process, to closing.



How can you be more involved in your transaction?

Today, home buying and selling is faster, more complex, and more competitive in every way. It is therefore beneficial for you to be aware of the transaction process.

In a typical transaction there are numerous participants exchanging documents, status, and other information via fax, email, and phone. The participants may include attorneys, mortgage lenders, title officers, inspectors, and others, providing their services at various stages of the transaction. It is important for you to know when and how their services should be utilized.

Keeping you involved and informed of the events in your transaction is important to me, as a Realtor, and that is why I use connectMLS.



What is connectMLS ?

connectMLS is your Realtor's all-in-one Multiple Listing Service (MLS) solution with an embedded Transaction Management System (TMS). connectMLS seamlessly connects Realtors with their buyers, sellers, and any of their real estate service providers, along with all the MLS data, documents/forms, and business processes involved in a real estate transaction. The automation capabilities and collaboration tools in connectMLS will ultimately lead to a smoother transaction.

As a buyer or seller, you can access connectMLS 24 hours a day, 7 days a week from any location where you have an Internet connection. It is a password-protected system, so you can feel confident that it is private and secure.

Being connected to your Realtor and your real estate transaction just got easier with connectMLS!



How will connectMLS benefit you?

Log in to your own private and secure access page, which has been created for you to:

- View property listings I send you and easily notify me of your interest or questions regarding any of the properties;
- Review CMA reports I prepare and send you while providing me with your feedback;
- Review and print real estate forms I send you (contracts, disclosures, addendums, etc.);
- Receive and upload documents online instead of by fax. Share them with other participants in the transaction. (*It's Fast, Clear, and Convenient!*);
- View information about my preferred real estate service partners, whom I refer to you. Use connectMLS to learn about the services they provide, or contact them to find out more;
- Use the *Transaction Dashboard* to stay informed of the status of your transaction and know what steps have been taken and what needs to be done;
- View service orders pertaining to your transaction (inspection, home warranty, survey, appraisal, etc.).

connectMLS gets you more involved in your transaction!

How will connectMLS benefit you ?